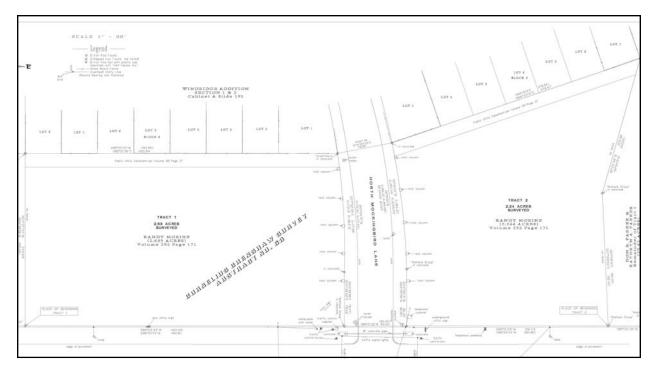
# Windridge Pads

Located at the Northeast and Northwest corners of FM 142 and N. Mockingbird Lane Lockhart, Texas



Approximately 4.89 Acres

West Tract 2.53 Acres East Tract 2.24 Acres

Prepared By:
Knight Real Estate Corporation
307 East 2nd Street
Austin, Texas 78701

November 6, 2012

The information herein was obtained from sources believed to be reliable, however, Knight Real Estate Corporation makes no guarantees, warranties or representations as to the completeness or accuracy thereof.

# Office Phone (512) 472-1800 Cell Phone (512) 294-1161

Email: jamesknight@knightrealestate.com

# Table of Contents

Overview	3
Area Map	5
Survey and Site Plan Drawings	8
Demographic Information	

# AREA OVERVIEW

# LOCKHART MARKET OVERVIEW

## Texans take their BBQ really serious.

Especially in the town of Lockhart, who has over the years proven to be not just the self-proclaimed, "Barbecue Capital of Texas," but has earned that title boasting impressive numbers of steady visitors flocking to this uniquely Texan city whose four BBQ restaurants account for an

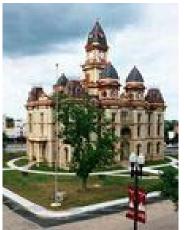
estimated 5,000 people visiting their establishments each week. From BBQ connoisseurs to people just passing through, roughly 250,000 people a year find their road leading to the city of Lockhart to consume Barbecue that has turned this once lonely one-horse town into a delectable barbecue destination.







This sleepy cowboy town paints a picture-perfect setting for all things Texas and the city has



over the years made sure to preserve the rustic charm that continues to draw more and more crowds from all over year after year. With the steady planned growth of the region it stands ready to welcome more families looking for an escape from the hassles and fast pace of the big city. With a small town quality of life with a population of 12,698 and a charming historical downtown square.

In addition to the simplicity that many find in smaller towns, Lockhart's housing market is nicer on your pocketbooks as well with an average home value of only \$133,015 compared to the ever-rising average home value of the Greater Austin Area currently at \$233,919.

The many public parks connected by walking paths, a State Park, golf course, community theatre, museums, and shopping. Lockhart has a community feel that can't be beat. Well known for several events and festivals throughout the year like the Chisholm Trail Roundup, Al Hopkins Tolbert Texas State Chili Championship, 4th of July Extravaganza, Taste of Lockhart Cultures and A Dickens Christmas in Lockhart, Kidfish and Bicycle Rodeo, just to name a few.

"Located directly on the exciting new SH130 transportation corridor, Lockhart is in the middle one of the strongest economic regions in the nation." The opening of the new highway means Lockhart is only a short 20 minutes drive from downtown Austin and 45 minutes from downtown San Antonio.

## "No other Central Texas location is more positively positioned. "

With a municipal airport of its own and only 20 miles away from ABIA, Lockhart is located at the heart of a junction of central roadways such as Hwy 183, major Interstates IH-35 and IH-10. The newest addition, the SH-130 toll road, has a posted speed limit of 85 miles per hour, the highest posted speed limit of any road in the U.S., making the 28 miles from downtown Austin a short 20 minute commute. Lockhart is 223 miles from the DFW Metropolitan area and an even shorter 163 miles that connect Houston – our nation's fourth largest city. This Texas gem is conveniently located 65 miles north of San Antonio, and a short 30 miles to Bastrop – home to the sixth fastest growing county in Texas with an area that will be able to support an additional 2.75 million square feet of retail space Over the next five years. Lockhart is centrally located and now considered to be a part of what is considered as the Greater Metropolitan Austin Area.

Lockhart is home to a stable and thriving business environment. From small shops to large manufacturers, our businesses are friendly, competitive, and highly valued members of the local community. The city of Lockhart has become a great place to live, work and grow your business.

"Oil and Texas are synonymous and Lockhart had its days as a boom town with the discovery and development of oil fields in the 1920's," ...perhaps this deep rooted history is partly why



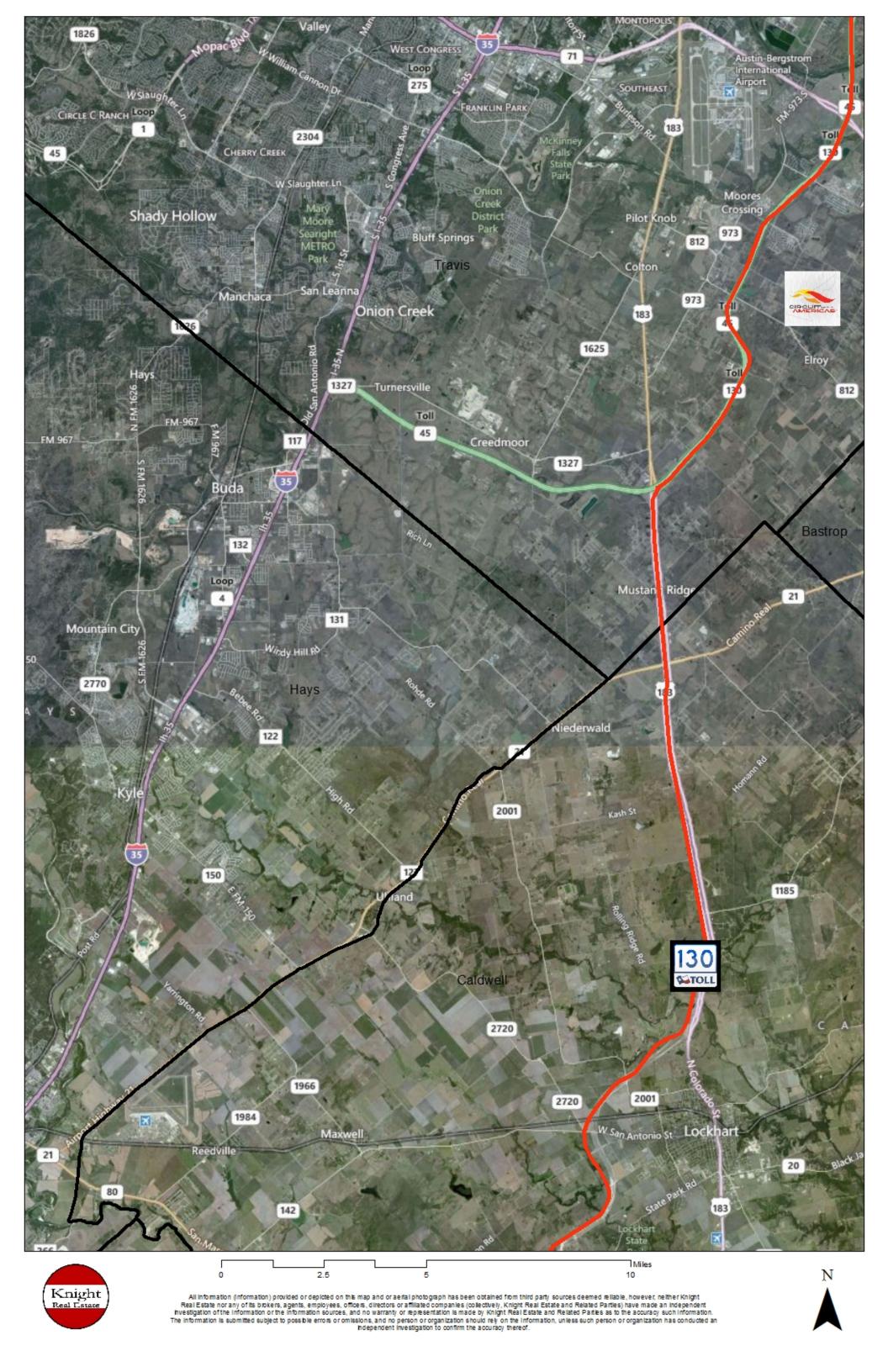
Lockhart is very popular for filming. Adding to its nationwide charm with locations used for many movies including blockbusters like "where the heart is" and "what's eating Gilbert Grape," this city is a popular for the numerous TV shows and commercials shot on location.

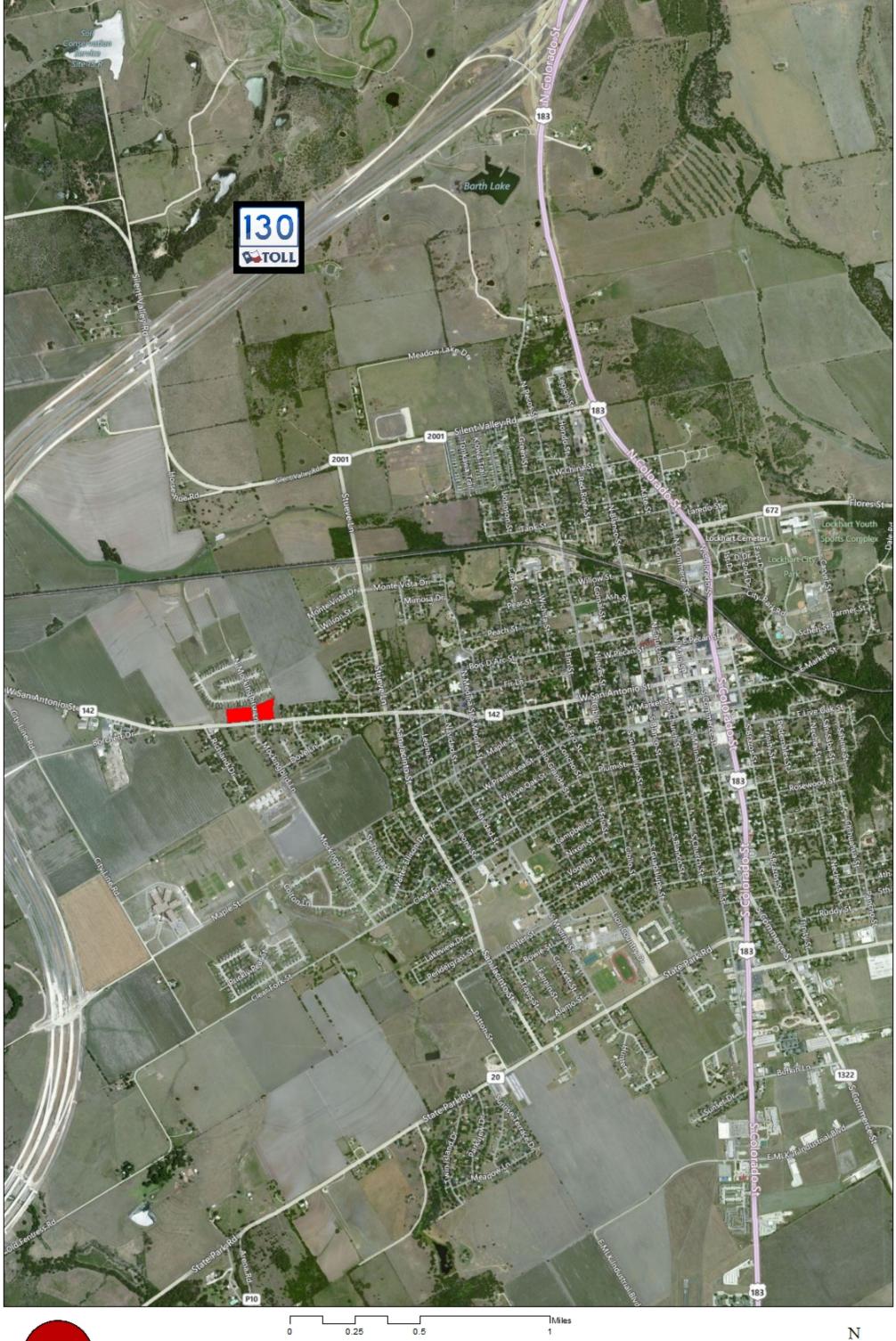
"The story of historic Lockhart is an ongoing tale of human endeavor, proudly nurtured by her citizens. Lockhart warmly invites you to sample its unique brand of small town hospitality. Step back into the past as you tour

beautifully preserved buildings and homes and browse the antique shops. Stay for lunch or dinner, and sample the best barbecue in the world."

Office Phone (512) 472-1800 Cell Phone (512) 294-1161 Email: jamesknight@knightrealestate.com

AREA MAP





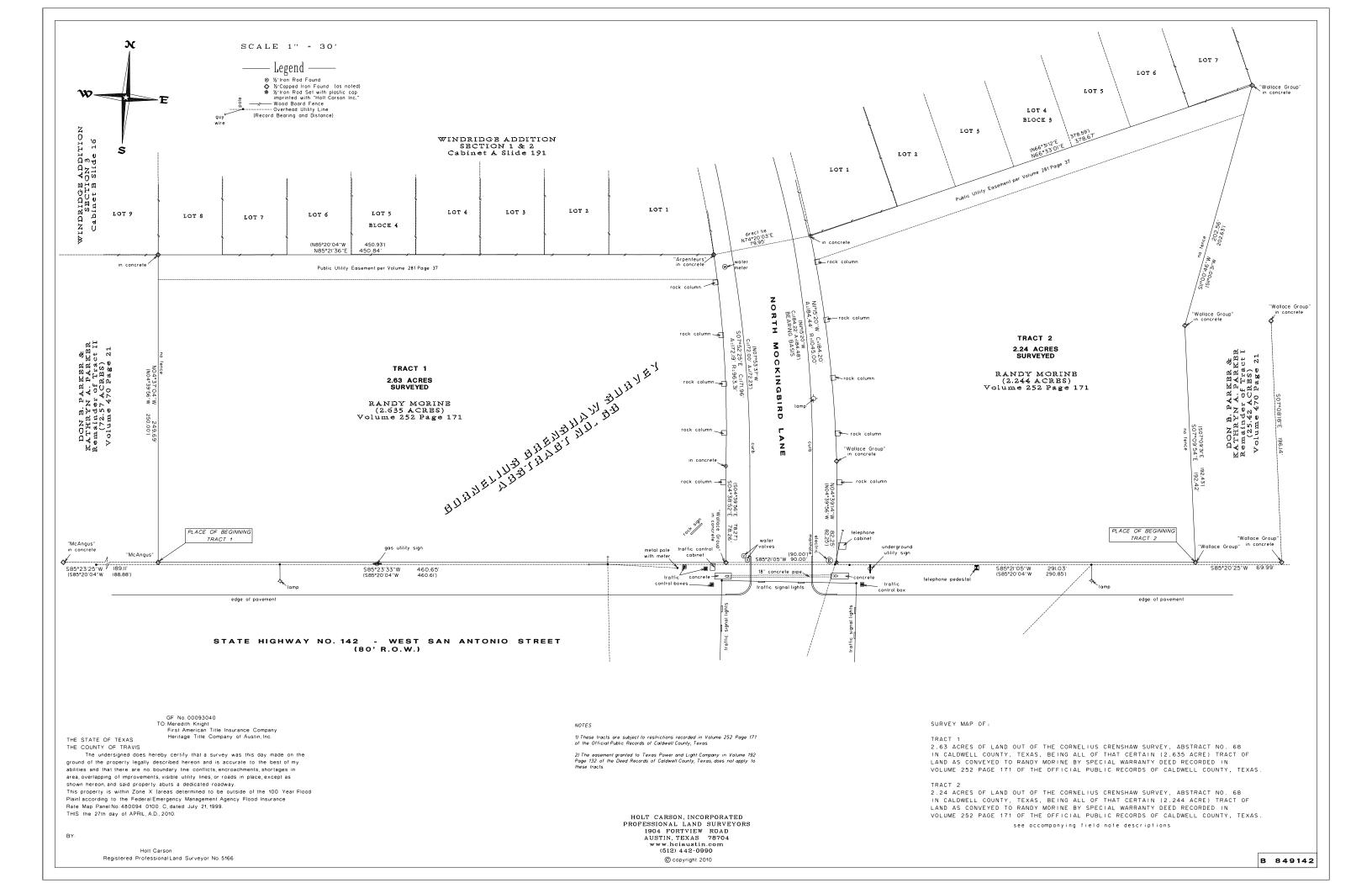


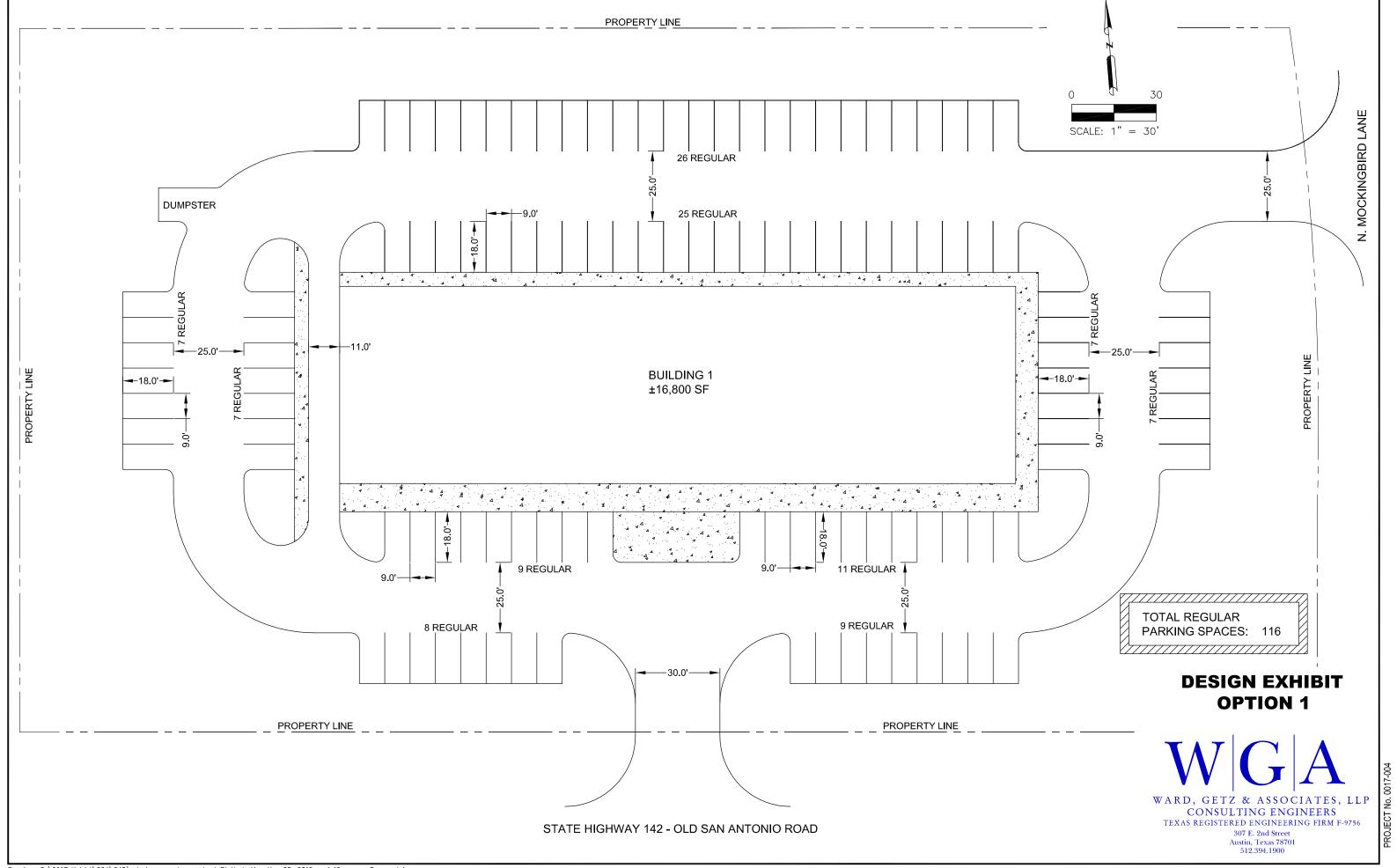
All information (information) provided or depicted on this map and or aerial photograph has been obtained from third party sources deemed reliable, however, neither Knight
Real Estate nor any of its brokers, agents, employees, officers, directors or affiliated companies (collectively, Knight Real Estate and Related Parties) have made an independent
hivestigation of the information or the information sources, and no warranty or representation is made by Knight Real Estate and Related Parties as to the accuracy such information.

The information is submitted subject to possible errors or omissions, and no person or organization should rely on the information, unless such person or organization has conducted an
independent investigation to confirm the accuracy thereof.

Office Phone (512) 472-1800 Cell Phone (512) 294-1161 Email: jamesknight@knightrealestate.com

SURVEY AND SITE PLAN DRAWINGS





Office Phone (512) 472-1800 Cell Phone (512) 294-1161 Email: jamesknight@knightrealestate.com

SITE DEMOGRAPHICS





Windridge

Latitude: 29.882928 Longitude: -97.696176

Summary		2000		2010		2015
Population		2,987		3,100		3,119
Households		1,091		1,139		1,149
Families		770		790		789
		2.63				
Average Household Size				2.62		2.61
Owner Occupied HUs		634		656		660
Renter Occupied HUs		457		484		489
Median Age		35.7		36.2		36.2
Total Housing Units		1,161		1,226		1,240
Vacant Housing Units		70		86		91
Average Home Value		\$98,664		\$133,015		\$158,992
		00	201		20	
Households by Income	Number	Percent	Number	Percent	Number	Percent
< \$15,000	205	18.3%	146	12.8%	118	10.3%
\$15,000 - \$24,999	113	10.1%	86	7.6%	72	6.3%
\$25,000 - \$34,999	189	16.8%	94	8.3%	70	6.1%
\$35,000 - \$49,999	215	19.2%	245	21.5%	150	13.0%
\$50,000 - \$74,999	228	20.3%	320	28.1%	488	42.4%
\$75,000 - \$99,999	122	10.9%	125	11.0%	118	10.3%
\$100,000 - \$149,999	50	4.5%	113	9.9%	121	10.5%
\$150,000 - \$199,000	0	0.0%	10	0.9%	13	1.1%
\$200,000+	0	0.0%	0	0.0%	0	0.0%
Median Household Income	\$38,570		\$49,908		\$55,332	
Average Household Income	\$42,848		\$54,011		\$58,239	
Per Capita Income	\$16,590		\$20,484		\$22,192	
. J. Gapita modifie		00	20	10	20	15
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	215	7.2%	228	7.4%	230	7.4%
5 - 14	426	14.3%	412	13.3%	424	13.6%
15 - 19	234	7.8%	202	6.5%	190	6.1%
20 - 24						
20 - 24 25 - 34	192	6.4%	211 450	6.8%	207 460	6.6%
	399	13.4%	450	14.5%	460	14.8%
35 - 44 45 - 54	420	14.1%	389	12.5%	387	12.4%
45 - 54 55 - 64	367	12.3%	407	13.1%	366	11.7%
55 - 64	239	8.0%	339	10.9%	368	11.8%
65 - 74	199	6.7%	194	6.3%	225	7.2%
75 - 84	205	6.9%	161	5.2%	164	5.3%
85+	91	3.0%	109	3.5%	97	3.1%
	20	00	2010		2015	
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent
White Alone	2,172	72.7%	2,163	69.8%	2,146	68.8%
Black Alone	160	5.4%	137	4.4%	122	3.9%
American Indian Alone	22	0.7%	22	0.7%	22	0.7%
Asian Alone	13	0.4%	19	0.6%	22	0.7%
Pacific Islander Alone	2	0.1%	2	0.1%	2	0.1%
Some Other Race Alone	530	17.7%	649	20.9%	691	22.2%
Two or More Races	88	2.9%	108	3.5%	114	3.7%
Hispanic Origin (Any Race)	1,294	43.3%	1,542	49.7%	1,617	51.8%

Data Note: Income is expressed in current dollars.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015 were effective as of July 1, 2010. Copyright 2010, all rights reserved.





Windridge

Latitude: 29.882928 Longitude: -97.696176

	Rina:	3	miles	s radius
--	-------	---	-------	----------

Summary		2000		2010		2015
Population		11,794		12,627		12,847
Households		3,694		4,009		4,091
Families		2,749		2,946		2,984
Average Household Size		2.82		2.81		2.81
Owner Occupied HUs		2,245		2,403		2,434
Renter Occupied HUs		1,449		1,606		1,657
Median Age		33.9		34.0		33.7
Total Housing Units		3,967		4,364		4,464
Vacant Housing Units		273		355		373
Average Home Value		\$85,833		\$115,497		\$136,279
	20	000	20	10	20	15
Households by Income	Number	Percent	Number	Percent	Number	Percent
< \$15,000	727	19.8%	551	13.7%	460	11.2%
\$15,000 - \$24,999	505	13.7%	455	11.3%	392	9.6%
\$25,000 - \$34,999	515	14.0%	393	9.8%	322	7.9%
\$35,000 - \$49,999	718	19.5%	784	19.6%	492	12.0%
\$50,000 - \$74,999	775	21.1%	1,144	28.5%	1,713	41.9%
\$75,000 - \$99,999	263	7.2%	350	8.7%	343	8.4%
\$100,000 - \$149,999	154	4.2%	293	7.3%	322	7.9%
\$150,000 - \$199,000	11	0.3%	24	0.6%	31	0.8%
\$200,000+	9	0.2%	15	0.4%	17	0.4%
Median Household Income	\$36,690		\$47,040		\$53,910	
Average Household Income	\$41,317		\$50,612		\$55,124	
Per Capita Income	\$13,756		\$17,733		\$19,424	
r or capita moomo		000	20	10		15
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	800	6.8%	925	7.3%	963	7.5%
5 - 14	1,757	14.9%	1,627	12.9%	1,725	13.4%
15 - 19	929	7.9%	872	6.9%	809	6.3%
20 - 24	759	6.4%	1,023	8.1%	955	7.4%
25 - 34	1,865	15.8%	2,051	16.2%	2,270	17.7%
35 - 44	1,859	15.8%	1,815	14.4%	1,725	13.4%
45 - 54	1,453	12.3%	1,577	12.5%	1,481	11.5%
55 - 64	818	6.9%	1,242	9.8%	1,325	10.3%
65 - 74	701	5.9%	661	5.2%	808	6.3%
75 - 84	570	4.8%	510	4.0%	486	3.8%
85+	283	2.4%	322	2.6%	303	2.4%
		000	20		20	
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent
White Alone	7,800	66.1%	8,150	64.5%	8,244	64.2%
Black Alone	1,424	12.1%	1,307	10.4%	1,206	9.4%
American Indian Alone	78	0.7%	85	0.7%	86	0.7%
Asian Alone	45	0.4%	65	0.7%	75	0.6%
Pacific Islander Alone	7	0.1%	8	0.1%	8	0.1%
Some Other Race Alone	2,104	17.8%	2,591	20.5%	2,775	21.6%
Two or More Races	335	2.8%	421	3.3%	453	3.5%
Hispanic Origin (Any Race)	5,512	46.7%	6,677	52.9%	7,075	55.1%
mapanio Ongin (Any Nace)	0,012	70.1 /0	0,011	UZ.U /U	1,010	JJ. 1 /0

Data Note: Income is expressed in current dollars.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015 were effective as of July 1, 2010. Copyright 2010, all rights reserved.





Windridge

Latitude: 29.882928 Longitude: -97.696176

Ring: 5	miles	radius
---------	-------	--------

Summary		2000		2010		2015
Population		13,162		14,356		14,707
Households		4,154		4,610		4,741
Families		3,108		3,409		3,480
Average Household Size		2.81		2.79		2.79
Owner Occupied HUs		2,600		2,858		2,927
Renter Occupied HUs		1,554		1,751		1,814
Median Age		34.0		34.2		33.9
Total Housing Units		4,473		5,034		5,187
Vacant Housing Units		319		425		446
Average Home Value		\$89,154		\$121,347		\$143,563
ŭ	20	000	20		20	
Households by Income	Number	Percent	Number	Percent	Number	Percent
< \$15,000	786	19.0%	607	13.2%	508	10.7%
	564	13.6%	511	11.1%	443	9.3%
\$15,000 - \$24,999 \$25,000 - \$34,999	577	13.9%	450	9.8%	369	7.8%
\$25,000 - \$34,999 \$35,000 - \$49,999						
	820 876	19.8%	928	20.1%	612 1.053	12.9%
\$50,000 - \$74,999 \$75,000 - \$00,000		21.2%	1,306	28.3%	1,953	41.2%
\$75,000 - \$99,999 \$100,000 \$140,000	306	7.4%	410	8.9%	406	8.6%
\$100,000 - \$149,999 \$150,000 - \$100,000	176	4.3%	344	7.5% 0.7%	384 40	8.1%
\$150,000 - \$199,000 \$200,000+	18	0.4%	31	0.7%		0.8%
,	14	0.3%	21	0.5%	25	0.5%
Median Household Income	\$37,313		\$47,219		\$53,887	
Average Household Income	\$42,260		\$51,400		\$55,959	
Per Capita Income	\$14,014		\$17,930		\$19,623	
	20	000	201	10	20	15
opulation by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	896	6.8%	1,048	7.3%	1,096	7.5%
5 - 14	1,971	15.0%	1,870	13.0%	1,990	13.5%
15 - 19	1,028	7.8%	990	6.9%	932	6.3%
20 - 24	831	6.3%	1,138	7.9%	1,071	7.3%
25 - 34	2,071	15.7%	2,290	16.0%	2,548	17.3%
35 - 44	2,098	15.9%	2,064	14.4%	1,972	13.4%
45 - 54	1,650	12.5%	1,832	12.8%	1,720	11.7%
55 - 64	934	7.1%	1,448	10.1%	1,555	10.6%
65 - 74	777	5.9%	766	5.3%	947	6.4%
75 - 84	608	4.6%	565	3.9%	546	3.7%
85+	299	2.3%	344	2.4%	327	2.2%
	20	000	20	10	2015	
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent
White Alone	8,818	67.0%	9,406	65.5%	9,581	65.1%
Black Alone	1,527	11.6%	1,414	9.8%	1,309	8.9%
American Indian Alone	90	0.7%	101	0.7%	103	0.7%
Asian Alone	49	0.4%	74	0.5%	85	0.6%
Pacific Islander Alone	8	0.1%	9	0.1%	9	0.1%
Some Other Race Alone	2,302	17.5%	2,883	20.1%	3,111	21.2%
Two or More Races	368	2.8%	470	3.3%	510	3.5%
Hispanic Origin (Any Race)	5,986	45.5%	7,359	51.3%	7,848	53.4%

Data Note: Income is expressed in current dollars.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015 were effective as of July 1, 2010. Copyright 2010, all rights reserved.





Prepared by James Knight, CCIM

Latitude: 29.882928 Longitude: -97.696176

Ring: 1 mile radius

Summary Demographics	
2010 Population	3,100
2010 Households	1,139
2010 Median Disposable Income	\$40,646
2010 Per Capita Income	\$20,484

Industry Summary	Demand	Supply		Leakage/Surplus	Number of
	(Retail Potential)	(Retail Sales)	Retail Gap	Factor	Businesses
Total Retail Trade and Food & Drink (NAICS 44-45, 722)	\$23,020,425	\$9,136,271	\$13,884,154	43.2	8
Total Retail Trade (NAICS 44-45)	\$19,891,113	\$8,516,571	\$11,374,542	40.0	6
Total Food & Drink (NAICS 722)	\$3,129,312	\$619,700	\$2,509,612	66.9	2

Industry Group	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Motor Vehicle & Parts Dealers (NAICS 441)	\$4,510,611	\$5,460,425	\$-949,814	-9.5	1
Automobile Dealers (NAICS 4411)	\$3,910,983	\$5,455,151	\$-1,544,168	-16.5	1
Other Motor Vehicle Dealers (NAICS 4412)	\$369,318	\$0	\$369,318	100.0	0
Auto Parts, Accessories, and Tire Stores (NAICS 4413)	\$230,310	\$5,274	\$225,036	95.5	1
Furniture 9 Home Furnishings Charge (NIAICC 440)	<b>\$000.070</b>	¢ο	<b>#000 070</b>	400.0	0
Furniture & Home Furnishings Stores (NAICS 442)	\$986,370	\$0 \$0	\$986,370	100.0	0
Furniture Stores (NAICS 4421)	\$899,890	* -	\$899,890	100.0	0
Home Furnishings Stores (NAICS 4422)	\$86,480	\$0	\$86,480	100.0	0
Electronics & Appliance Stores (NAICS 443/NAICS 4431)	\$433,578	\$250,241	\$183,337	26.8	1
Bldg Materials, Garden Equip. & Supply Stores (NAICS 444)	\$826,928	\$2,424	\$824,504	99.4	1
Building Material and Supplies Dealers (NAICS 4441)	\$701,303	\$1,329	\$699,974	99.6	1
Lawn and Garden Equipment and Supplies Stores (NAICS 4442)	\$125,625	\$1,095	\$124,530	98.3	1
Food & Beverage Stores (NAICS 445)	\$4,071,912	\$287,691	\$3,784,221	86.8	1
Grocery Stores (NAICS 4451)	\$3,995,928	\$286,703	\$3,709,225	86.6	1
Specialty Food Stores (NAICS 4452)	\$55,193	\$988	\$54,205	96.5	1
Beer, Wine, and Liquor Stores (NAICS 4453)	\$20,791	\$0	\$20,791	100.0	0
Health & Personal Care Stores (NAICS 446/NAICS 4461)	\$755,625	\$369,142	\$386,483	34.4	1
Gasoline Stations (NAICS 447/4471)	\$4,858,985	\$898,695	\$3,960,290	68.8	1
Clothing and Clothing Accessories Stores (NAICS 448)	\$648,542	\$1,174,826	\$-526,284	-28.9	2
Clothing Stores (NAICS 4481)	\$522,608	\$1,096,134	\$-573,526	-35.4	2
Shoe Stores (NAICS 4482)	\$8,699	\$0	\$8,699	100.0	0
Jewelry, Luggage, and Leather Goods Stores (NAICS 4483)	\$117,235	\$78,692	\$38,543	19.7	1
Sporting Goods, Hobby, Book, and Music Stores (NAICS 451)	\$157,184	\$41,980	\$115,204	57.8	1
Sporting Goods/Hobby/Musical Instrument Stores (NAICS 4511)	\$120,075	\$39,688	\$80,387	50.3	1
Book, Periodical, and Music Stores (NAICS 4512)	\$37,109	\$2,292	\$34,817	88.4	1

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents leakage of retail opportunity outside the trade area. A negative value represents as surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector.

Sources: Esri and Infogroup





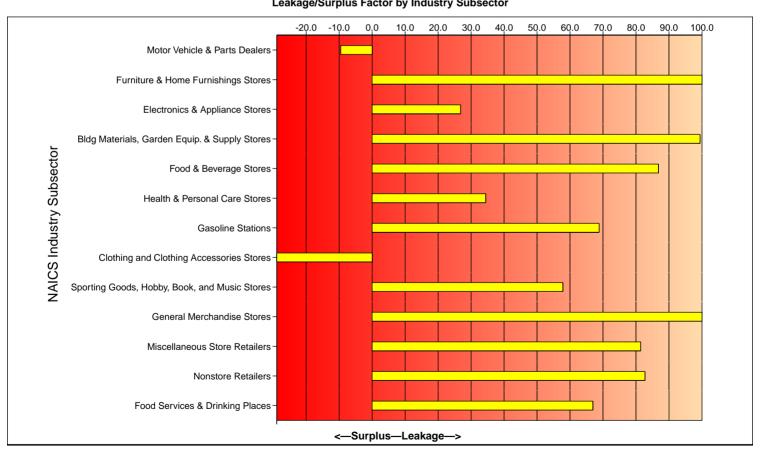


Latitude: 29.882928 Longitude: -97.696176

Ring: 1 mile radius

Industry Group General Merchandise Stores (NAICS 452)	Demand (Retail Potential) \$2,334,951	Supply (Retail Sales) \$0	<b>Retail Gap</b> \$2,334,951	Leakage/Surplus Factor	Number of Businesses
Department Stores Excluding Leased Depts.(NAICS 4521)	\$1,357,786	\$0	\$1,357,786	100.0	0
Other General Merchandise Stores (NAICS 4529)	\$977,165	\$0	\$977,165	100.0	0
Miscellaneous Store Retailers (NAICS 453)	\$270,322	\$27,718	\$242,604	81.4	1
Florists (NAICS 4531)	\$46,404	\$1,015	\$45,389	95.7	1
Office Supplies, Stationery, and Gift Stores (NAICS 4532)	\$75,009	\$194	\$74,815	99.5	1
Used Merchandise Stores (NAICS 4533)	\$56,030	\$26,509	\$29,521	35.8	1
Other Miscellaneous Store Retailers (NAICS 4539)	\$92,879	\$0	\$92,879	100.0	0
Nonstore Retailers (NAICS 454)	\$36,105	\$3,429	\$32,676	82.7	1
Electronic Shopping and Mail-Order Houses (NAICS 4541)	\$1,365	\$0	\$1,365	100.0	0
Vending Machine Operators (NAICS 4542)	\$9,505	\$0	\$9,505	100.0	0
Direct Selling Establishments (NAICS 4543)	\$25,235	\$3,429	\$21,806	76.1	1
Food Services & Drinking Places (NAICS 722)	\$3,129,312	\$619,700	\$2,509,612	66.9	2
Full-Service Restaurants (NAICS 7221)	\$1,752,625	\$250,881	\$1,501,744	75.0	1
Limited-Service Eating Places (NAICS 7222)	\$1,193,067	\$332,554	\$860,513	56.4	1
Special Food Services (NAICS 7223)	\$5,674	\$0	\$5,674	100.0	0
Drinking Places - Alcoholic Beverages (NAICS 7224)	\$177,946	\$36,265	\$141,681	66.1	1

#### Leakage/Surplus Factor by Industry Subsector



Sources: Esri and Infogroup



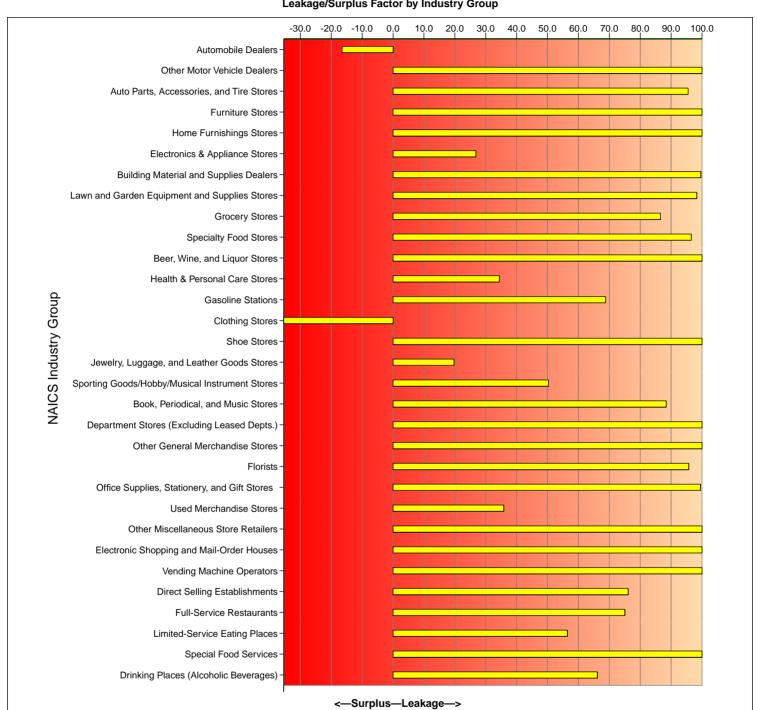




Ring: 1 mile radius

## Latitude: 29.882928 Longitude: -97.696176

#### Leakage/Surplus Factor by Industry Group



Sources: Esri and Infogroup

Page 3 of 3 ©2011 Esri 11/06/2012







Latitude: 29.882928 Longitude: -97.696176

#### Ring: 3 miles radius

12,627
4,009
\$37,728
\$17,733

Industry Summary	Demand	Supply		Leakage/Surplus	Number of
	(Retail Potential)	(Retail Sales)	Retail Gap	Factor	Businesses
Total Retail Trade and Food & Drink (NAICS 44-45, 722)	\$77,597,418	\$138,619,788	\$-61,022,370	-28.2	126
Total Retail Trade (NAICS 44-45)	\$67,369,107	\$125,306,102	\$-57,936,995	-30.1	85
Total Food & Drink (NAICS 722)	\$10,228,311	\$13,313,686	\$-3,085,375	-13.1	41

	Demand	Supply		Leakage/Surplus	Number of
Industry Group	(Retail Potential)	(Retail Sales)	Retail Gap	Factor	Businesses
Motor Vehicle & Parts Dealers (NAICS 441)	\$15,836,029	\$23,389,739	\$-7,553,710	-19.3	17
Automobile Dealers (NAICS 4411)	\$13,768,707	\$21,966,006	\$-8,197,299	-22.9	9
Other Motor Vehicle Dealers (NAICS 4412)	\$1,302,243	\$435,630	\$866,613	49.9	2
Auto Parts, Accessories, and Tire Stores (NAICS 4413)	\$765,079	\$988,103	\$-223,024	-12.7	6
Furniture & Home Furnishings Stores (NAICS 442)	\$3,270,066	\$23,903,747	\$-20,633,681	-75.9	3
Furniture Stores (NAICS 4421)	\$2,990,636	\$23,745,614	\$-20,754,978	-77.6	2
Home Furnishings Stores (NAICS 4422)	\$279,430	\$158,133	\$121,297	27.7	1
Electronics & Appliance Stores (NAICS 443/NAICS 4431)	\$1,456,963	\$1,682,704	\$-225,741	-7.2	4
Bldg Materials, Garden Equip. & Supply Stores (NAICS 444)	\$2,728,968	\$2,154,952	\$574,016	11.8	9
Building Material and Supplies Dealers (NAICS 4441)	\$2,311,359	\$1,944,011	\$367,348	8.6	7
Lawn and Garden Equipment and Supplies Stores (NAICS 4442)	\$417,609	\$210,941	\$206,668	32.9	2
Food & Beverage Stores (NAICS 445)	\$13,645,575	\$28,189,558	\$-14,543,983	-34.8	10
Grocery Stores (NAICS 4451)	\$13,393,183	\$27,922,051	\$-14,528,868	-35.2	8
Specialty Food Stores (NAICS 4452)	\$185,096	\$48,433	\$136,663	58.5	1
Beer, Wine, and Liquor Stores (NAICS 4453)	\$67,296	\$219,074	\$-151,778	-53.0	1
Health & Personal Care Stores (NAICS 446/NAICS 4461)	\$2,526,475	\$3,634,263	\$-1,107,788	-18.0	7
Gasoline Stations (NAICS 447/4471)	\$16,458,849	\$23,934,334	\$-7,475,485	-18.5	7
Clothing and Clothing Accessories Stores (NAICS 448)	\$2,112,389	\$2,126,585	\$-14,196	-0.3	7
Clothing Stores (NAICS 4481)	\$1,712,928	\$1,834,928	\$-122,000	-3.4	5
Shoe Stores (NAICS 4482)	\$29,662	\$0	\$29,662	100.0	0
Jewelry, Luggage, and Leather Goods Stores (NAICS 4483)	\$369,799	\$291,657	\$78,142	11.8	2
Sporting Goods, Hobby, Book, and Music Stores (NAICS 451)	\$520,953	\$351,221	\$169,732	19.5	4
Sporting Goods/Hobby/Musical Instrument Stores (NAICS 4511)	\$401,833	\$238,893	\$162,940	25.4	3
Book, Periodical, and Music Stores (NAICS 4512)	\$119,120	\$112,328	\$6,792	2.9	1

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents leakage of retail opportunity outside the trade area. A negative value represents as surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector.

Sources: Esri and Infogroup





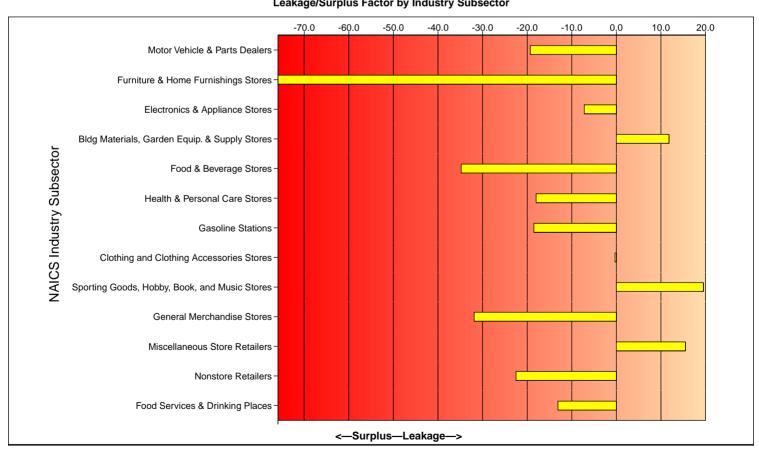


Latitude: 29.882928 Longitude: -97.696176

Ring: 3 miles radius

Industry Group	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
General Merchandise Stores (NAICS 452)	\$7,804,397	\$15,110,449	\$-7,306,052	-31.9	3
Department Stores Excluding Leased Depts.(NAICS 4521)	\$4,532,001	\$9,399,525	\$-4,867,524	-34.9	1
Other General Merchandise Stores (NAICS 4529)	\$3,272,396	\$5,710,924	\$-2,438,528	-27.1	2
Miscellaneous Store Retailers (NAICS 453)	\$902,212	\$660,530	\$241,682	15.5	13
Florists (NAICS 4531)	\$153,803	\$335,608	\$-181,805	-37.1	4
Office Supplies, Stationery, and Gift Stores (NAICS 4532)	\$252,157	\$38,643	\$213,514	73.4	1
Used Merchandise Stores (NAICS 4533)	\$180,727	\$100,115	\$80,612	28.7	5
Other Miscellaneous Store Retailers (NAICS 4539)	\$315,525	\$186,164	\$129,361	25.8	3
Nonstore Retailers (NAICS 454)	\$106,231	\$168,020	\$-61,789	-22.5	1
Electronic Shopping and Mail-Order Houses (NAICS 4541)	\$4,538	\$0	\$4,538	100.0	0
Vending Machine Operators (NAICS 4542)	\$31,815	\$0	\$31,815	100.0	0
Direct Selling Establishments (NAICS 4543)	\$69,878	\$168,020	\$-98,142	-41.3	1
Food Services & Drinking Places (NAICS 722)	\$10,228,311	\$13,313,686	\$-3,085,375	-13.1	41
Full-Service Restaurants (NAICS 7221)	\$5,724,874	\$7,555,225	\$-1,830,351	-13.8	25
Limited-Service Eating Places (NAICS 7222)	\$3,953,971	\$5,212,220	\$-1,258,249	-13.7	11
Special Food Services (NAICS 7223)	\$18,772	\$0	\$18,772	100.0	0
Drinking Places - Alcoholic Beverages (NAICS 7224)	\$530,694	\$546,241	\$-15,547	-1.4	5

#### Leakage/Surplus Factor by Industry Subsector



Sources: Esri and Infogroup



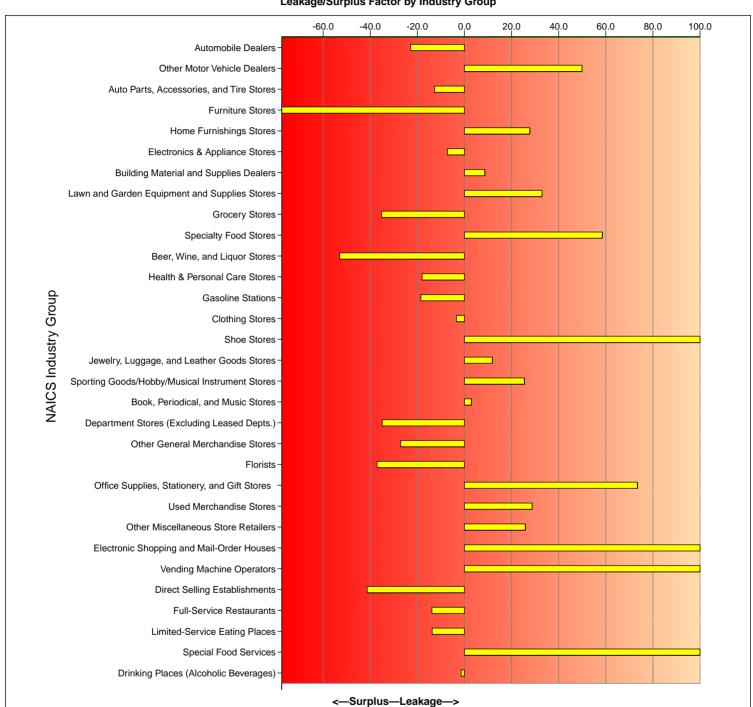




Ring: 3 miles radius

Latitude: 29.882928 Longitude: -97.696176

### Leakage/Surplus Factor by Industry Group



Sources: Esri and Infogroup





Prepared by James Knight, CCIM

Latitude: 29.882928

Longitude: -97.696176

## Ring: 5 miles radius

Summary Demographics	
2010 Population	14,356
2010 Households	4,610
2010 Median Disposable Income	\$37,955
2010 Per Capita Income	\$17,930

Industry Summary	Demand	Supply		Leakage/Surplus	Number of
	(Retail Potential)	(Retail Sales)	Retail Gap	Factor	Businesses
Total Retail Trade and Food & Drink (NAICS 44-45, 722)	\$90,646,869	\$148,687,949	\$-58,041,080	-24.3	137
Total Retail Trade (NAICS 44-45)	\$78,722,742	\$134,359,688	\$-55,636,946	-26.1	95
Total Food & Drink (NAICS 722)	\$11,924,127	\$14,328,261	\$-2,404,134	-9.2	42

Industry Group	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Motor Vehicle & Parts Dealers (NAICS 441)	\$18,555,580	\$23,913,599	\$-5,358,019	-12.6	18
Automobile Dealers (NAICS 4411)	\$16,133,150	\$22,339,828	\$-6,206,678	-16.1	10
Other Motor Vehicle Dealers (NAICS 4412)	\$1,529,190	\$585,668	\$943,522	44.6	2
Auto Parts, Accessories, and Tire Stores (NAICS 4413)	\$893,240	\$988,103	\$-94,863	-5.0	6
Furniture & Home Furnishings Stores (NAICS 442)	\$3,822,425	\$27,091,997	\$-23,269,572	-75.3	4
Furniture Stores (NAICS 4421)	\$3,496,195	\$26,816,112	\$-23,319,917	-76.9	2
Home Furnishings Stores (NAICS 4422)	\$326,230	\$275,885	\$50,345	8.4	2
Electronics & Appliance Stores (NAICS 443/NAICS 4431)	\$1,699,493	\$1,738,439	\$-38,946	-1.1	4
Bldg Materials, Garden Equip. & Supply Stores (NAICS 444)	\$3,198,481	\$2,322,382	\$876,099	15.9	11
Building Material and Supplies Dealers (NAICS 4441)	\$2,707,012	\$2,034,319	\$672,693	14.2	8
Lawn and Garden Equipment and Supplies Stores (NAICS 4442)	\$491,469	\$288,063	\$203,406	26.1	3
Food & Beverage Stores (NAICS 445)	\$15,905,661	\$28,408,908	\$-12,503,247	-28.2	10
Grocery Stores (NAICS 4451)	\$15,611,752	\$28,078,478	\$-12,466,726	-28.5	8
Specialty Food Stores (NAICS 4452)	\$215,589	\$83,028	\$132,561	44.4	1
Beer, Wine, and Liquor Stores (NAICS 4453)	\$78,320	\$247,402	\$-169,082	-51.9	1
Health & Personal Care Stores (NAICS 446/NAICS 4461)	\$2,953,377	\$3,721,422	\$-768,045	-11.5	7
Gasoline Stations (NAICS 447/4471)	\$19,232,420	\$26,954,301	\$-7,721,881	-16.7	8
Clothing and Clothing Accessories Stores (NAICS 448)	\$2,462,778	\$2,144,788	\$317,990	6.9	7
Clothing Stores (NAICS 4481)	\$1,996,700	\$1,853,131	\$143,569	3.7	5
Shoe Stores (NAICS 4482)	\$34,559	\$0	\$34,559	100.0	0
Jewelry, Luggage, and Leather Goods Stores (NAICS 4483)	\$431,519	\$291,657	\$139,862	19.3	2
Sporting Goods, Hobby, Book, and Music Stores (NAICS 451)	\$606,942	\$443,036	\$163,906	15.6	5
Sporting Goods/Hobby/Musical Instrument Stores (NAICS 4511)	\$468,717	\$330,708	\$138,009	17.3	4
Book, Periodical, and Music Stores (NAICS 4512)	\$138,225	\$112,328	\$25,897	10.3	1

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents leakage of retail opportunity outside the trade area. A negative value represents as surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector.

Sources: Esri and Infogroup





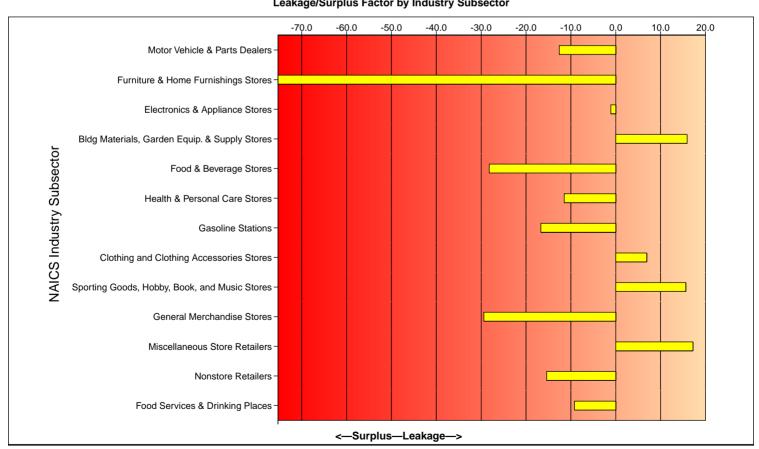


Latitude: 29.882928 Longitude: -97.696176

Ring: 5 miles radius

Industry Course	Demand	Supply	Detail Con	Leakage/Surplus	Number of
Industry Group	(Retail Potential)	(Retail Sales)	Retail Gap	Factor	Businesses
General Merchandise Stores (NAICS 452)	\$9,106,470	\$16,706,323	\$-7,599,853	-29.4	3
Department Stores Excluding Leased Depts.(NAICS 4521)	\$5,288,188	\$10,614,959	\$-5,326,771	-33.5	1
Other General Merchandise Stores (NAICS 4529)	\$3,818,282	\$6,091,364	\$-2,273,082	-22.9	2
Miscellaneous Store Retailers (NAICS 453)	\$1,055,906	\$746,473	\$309,433	17.2	17
Florists (NAICS 4531)	\$181,147	\$335,608	\$-154,461	-29.9	4
Office Supplies, Stationery, and Gift Stores (NAICS 4532)	\$295,151	\$60,095	\$235,056	66.2	2
Used Merchandise Stores (NAICS 4533)	\$209,878	\$125,839	\$84,039	25.0	7
Other Miscellaneous Store Retailers (NAICS 4539)	\$369,730	\$224,931	\$144,799	24.3	4
Nonstore Retailers (NAICS 454)	\$123,209	\$168,020	\$-44,811	-15.4	1
Electronic Shopping and Mail-Order Houses (NAICS 4541)	\$5,284	\$0	\$5,284	100.0	0
Vending Machine Operators (NAICS 4542)	\$37,065	\$0	\$37,065	100.0	0
Direct Selling Establishments (NAICS 4543)	\$80,860	\$168,020	\$-87,160	-35.0	1
Food Services & Drinking Places (NAICS 722)	\$11,924,127	\$14,328,261	\$-2,404,134	-9.2	42
Full-Service Restaurants (NAICS 7221)	\$6,673,747	\$8,157,589	\$-1,483,842	-10.0	26
Limited-Service Eating Places (NAICS 7222)	\$4,615,013	\$5,559,444	\$-944,431	-9.3	11
Special Food Services (NAICS 7223)	\$21,905	\$0	\$21,905	100.0	0
Drinking Places - Alcoholic Beverages (NAICS 7224)	\$613,462	\$611,228	\$2,234	0.2	5
3	+ / -	, -	* / -		_

#### Leakage/Surplus Factor by Industry Subsector



Sources: Esri and Infogroup





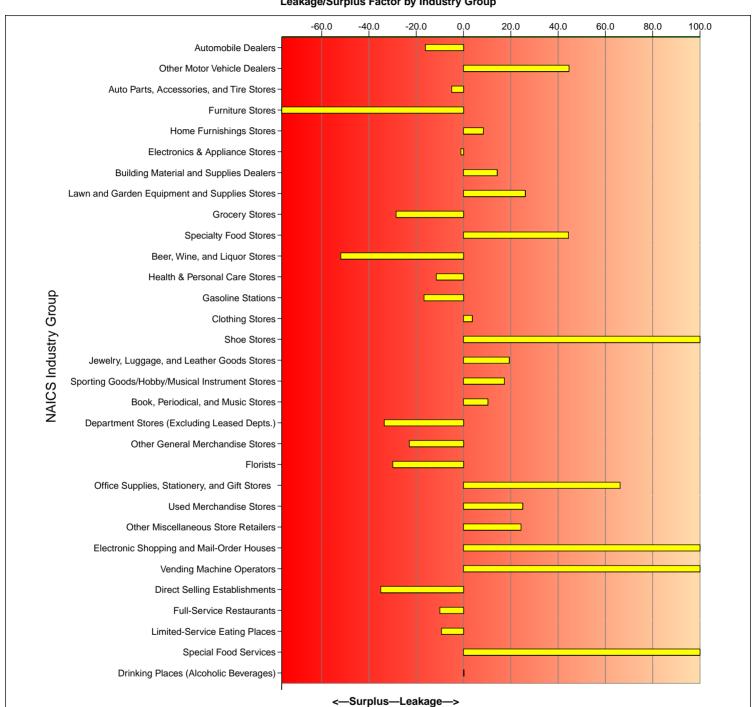


Ring: 5 miles radius

Latitude: 29.882928

Longitude: -97.696176

#### Leakage/Surplus Factor by Industry Group



Sources: Esri and Infogroup





Windridge Latitude: 29.882928 Longitude: -97.696176

#### Ring: 1 mile radius

Demographic Summary	2010	2015
Population	3,100	3,119
Households	1,139	1,149
Families	790	789
Median Household Income	\$49,908	\$55,332
Males per 100 Females	89.0	89.0
Population by Age		
Population <5 Years	7.4%	7.4%
Population 5 - 17 Years	17.5%	17.6%
Population 65+ Years	15.0%	15.6%
Median Age	36.2	36.2

ineciali Age	50.2		30.2	
	Spending Potential	Average Amount		
	Index	Spent	Total	
	muox	Ороли	10141	
Health Care	79	\$2,960.92	\$3,372,492	
Medical Care	78	\$1,407.35	\$1,602,976	
Physician Services	77	\$174.80	\$199,096	
Dental Services	78	\$252.61	\$287,724	
Eyecare Services	78	\$38.72	\$44,107	
Lab Tests, X-Rays	77	\$42.41	\$48,302	
Hospital Room and Hospital Service	78	\$106.78	\$121,620	
Convalescent or Nursing Home Care	73	\$16.90	\$19,251	
Other Medical Services <sup>1</sup>	80	\$89.32	\$101,730	
Nonprescription Drugs	75	\$77.25	\$87,991	
Prescription Drugs	80	\$400.40	\$456,060	
Nonprescription Vitamins	77	\$43.51	\$49,557	
Medicare Prescription Drug Premium	81	\$40.24	\$45,831	
Eyeglasses and Contact Lenses	81	\$62.53	\$71,216	
Hearing Aids	71	\$15.42	\$17,569	
Medical Equipment for General Use	79	\$4.97	\$5,666	
Other Medical Supplies <sup>2</sup>	81	\$41.49	\$47,256	
Health Insurance	80	\$1,553.57	\$1,769,516	
Blue Cross/Blue Shield	80	\$449.92	\$512,454	
Commercial Health Insurance	82	\$304.86	\$347,241	
Health Maintenance Organization	79	\$261.81	\$298,207	
Medicare Payments	81	\$334.93	\$381,480	
Long Term Care Insurance	78	\$64.95	\$73,978	
Other Health Insurance <sup>3</sup>	81	\$137.10	\$156,157	

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100.Detail may not sum to totals due to rounding.

Source: Esri forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

<sup>&</sup>lt;sup>1</sup> Other Medical Services includes Services by Medical Professionals other than Physicians, Nursing Services, Therapeutic Treatments, Blood Donation, Ambulance, Emergency Room, and Outpatient Hospital Services.

<sup>&</sup>lt;sup>2</sup> Other Medical Supplies includes Topicals, Dressings, Supportive and Convalescent Medical Equipment, Rental of Medical Equipment for General Use, and Rental of Supportive and Convalescent Medical Equipment.

<sup>&</sup>lt;sup>3</sup> Other Health Insurance includes Medicare Supplements and Other Health Insurance excluding Blue Cross/Blue Shield.





Windridge Latitude: 29.882928 Longitude: -97.696176

#### Ring: 3 miles radius

Demographic Summary	2010	2015
Population	12,627	12,847
Households	4,009	4,091
Families	2,946	2,984
Median Household Income	\$47,040	\$53,910
Males per 100 Females	96.3	96.9
Population by Age		
Population <5 Years	7.3%	7.5%
Population 5 - 17 Years	17.4%	17.6%
Population 65+ Years	11.8%	12.4%
Median Age	34.0	33.7

Median Age	34.0		33.7	
	Spending	Average		
	Potential	Amount	Tatal	
	Index	Spent	Total	
Health Care	74	\$2,747.84	\$11,016,105	
Medical Care	74	\$1,325.45	\$5,313,715	
Physician Services	75	\$169.97	\$681,394	
Dental Services	70	\$228.31	\$915,286	
Eyecare Services	75	\$37.32	\$149,617	
Lab Tests, X-Rays	76	\$41.95	\$168,178	
Hospital Room and Hospital Service	79	\$107.72	\$431,855	
Convalescent or Nursing Home Care	56	\$13.01	\$52,173	
Other Medical Services <sup>1</sup>	73	\$81.56	\$326,967	
Nonprescription Drugs	77	\$79.06	\$316,949	
Prescription Drugs	76	\$376.93	\$1,511,109	
Nonprescription Vitamins	73	\$41.52	\$166,444	
Medicare Prescription Drug Premium	73	\$36.15	\$144,929	
Eyeglasses and Contact Lenses	73	\$56.02	\$224,597	
Hearing Aids	63	\$13.74	\$55,074	
Medical Equipment for General Use	78	\$4.95	\$19,853	
Other Medical Supplies <sup>2</sup>	73	\$37.24	\$149,290	
Health Insurance	74	\$1,422.40	\$5,702,391	
Blue Cross/Blue Shield	74	\$412.00	\$1,651,703	
Commercial Health Insurance	75	\$280.46	\$1,124,363	
Health Maintenance Organization	73	\$243.14	\$974,747	
Medicare Payments	74	\$304.05	\$1,218,944	
Long Term Care Insurance	69	\$57.84	\$231,894	
Other Health Insurance <sup>3</sup>	74	\$124.90	\$500,741	

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100.Detail may not sum to totals due to rounding.

Source: Esri forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

<sup>&</sup>lt;sup>1</sup> Other Medical Services includes Services by Medical Professionals other than Physicians, Nursing Services, Therapeutic Treatments, Blood Donation, Ambulance, Emergency Room, and Outpatient Hospital Services.

<sup>&</sup>lt;sup>2</sup> Other Medical Supplies includes Topicals, Dressings, Supportive and Convalescent Medical Equipment, Rental of Medical Equipment for General Use, and Rental of Supportive and Convalescent Medical Equipment.

<sup>&</sup>lt;sup>3</sup> Other Health Insurance includes Medicare Supplements and Other Health Insurance excluding Blue Cross/Blue Shield.





Windridge Latitude: 29.882928 Longitude: -97.696176

#### Ring: 5 miles radius

Demographic Summary	2010	2015
Population	14,356	14,707
Households	4,610	4,741
Families	3,409	3,480
Median Household Income	\$47,219	\$53,887
Males per 100 Females	97.1	97.7
Population by Age		
Population <5 Years	7.3%	7.5%
Population 5 - 17 Years	17.5%	17.7%
Population 65+ Years	11.7%	12.4%
Median Age	34.2	33.9

Median Age	34.2		33.9	
	Spending	Average		
	Potential	Amount		
	Index	Spent	Total	
Health Care	75	\$2,793.32	\$12,877,206	
Medical Care	75	\$1,346.65	\$6,208,041	
Physician Services	76	\$173.00	\$797,552	
Dental Services	71	\$231.48	\$1,067,103	
Eyecare Services	76	\$38.02	\$175,277	
Lab Tests, X-Rays	78	\$42.84	\$197,485	
Hospital Room and Hospital Service	80	\$109.89	\$506,573	
Convalescent or Nursing Home Care	56	\$12.82	\$59,122	
Other Medical Services <sup>1</sup>	74	\$82.54	\$380,500	
Nonprescription Drugs	78	\$80.46	\$370,931	
Prescription Drugs	77	\$383.62	\$1,768,483	
Nonprescription Vitamins	75	\$42.26	\$194,819	
Medicare Prescription Drug Premium	73	\$36.29	\$167,293	
Eyeglasses and Contact Lenses	74	\$56.75	\$261,612	
Hearing Aids	64	\$13.84	\$63,824	
Medical Equipment for General Use	80	\$5.08	\$23,425	
Other Medical Supplies <sup>2</sup>	74	\$37.75	\$174,041	
Health Insurance	75	\$1,446.67	\$6,669,166	
Blue Cross/Blue Shield	75	\$421.86	\$1,944,770	
Commercial Health Insurance	76	\$285.91	\$1,318,047	
Health Maintenance Organization	74	\$246.90	\$1,138,218	
Medicare Payments	74	\$306.69	\$1,413,843	
Long Term Care Insurance	70	\$58.90	\$271,541	
Other Health Insurance <sup>3</sup>	75	\$126.41	\$582,747	

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100.Detail may not sum to totals due to rounding.

Source: Esri forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

<sup>&</sup>lt;sup>1</sup> Other Medical Services includes Services by Medical Professionals other than Physicians, Nursing Services, Therapeutic Treatments, Blood Donation, Ambulance, Emergency Room, and Outpatient Hospital Services.

<sup>&</sup>lt;sup>2</sup> Other Medical Supplies includes Topicals, Dressings, Supportive and Convalescent Medical Equipment, Rental of Medical Equipment for General Use, and Rental of Supportive and Convalescent Medical Equipment.

<sup>&</sup>lt;sup>3</sup> Other Health Insurance includes Medicare Supplements and Other Health Insurance excluding Blue Cross/Blue Shield.